

Jeff Bannecker

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QUALIFICATIONS SUMMARY

Profit-oriented management professional with 12 years' experience, including 6 years in manufacturing. Areas of expertise include

- Personnel supervision and development
- Productivity and performance improvement
- Project planning and execution
- Supply chain management
- Process analysis and reengineering
- Purchasing and materials management
- Alliance building and vendor negotiation
- Quality assurance

PROFESSIONAL EXPERIENCE

D-J Engineering, Inc., Wichita, Kansas

1995—present

Promoted to COO within three years of employment at this aircraft parts manufacturer. Increased annual revenue from \$5M to \$200M.

Chief Operating Officer (1998—pres.)
Vice President of Operations (1996—1998)
Quality Assurance Manager (1995—1996)

Cost Reduction

Decreased overhead costs 50% by consolidating departments. Analyzed materials requirements and implemented buying standards, saving company over \$600K per year. Accumulated \$48K in state funding grants to finance employee training. Applied for and received \$140K tax exemption for the procurement of capital equipment.

Company Expansion

Planned and created two subsidiary companies: *D-J Aerospace*, an offshore machine shop and *D-J Extruding*, a Kansas-based raw materials processor. Grew Wichita facility from just over 50K square feet to 160K square feet. Recruited, hired, and trained personnel, expanding workforce from 35 employees to 150.

Process Improvement

Instituted performance-reporting techniques that increased production by 25%. Implemented lean manufacturing, JIT, TQM, cycle time reduction, and SPC processes. Developed helpful alliances with vendors, processors, and customers. Devised safety program, including documentation, that reduced accidents by 100%. Created quality assurance system covering basic and advanced quality systems as well as digital data.

Reputation Enhancement

Gained respect and approval from major commercial and defense aerospace companies such as Boeing, Lockheed Martin (all divisions), Northrup Grumman, Vought, Cessna, Raytheon, Learjet, Bell Helicopter, and Gulfstream.

Recruited to plan and develop a college abroad for 500 computer science, engineering, and medical students. Subsequently invited to serve as vice president.

Vice President / Administrative Officer (1991—1995)
Director of Planning and Development (1990—1991)

Project Development

Oversaw complete development of college. Drafted feasibility studies and supervised allocation of resources including student and faculty buildings, equipment and furniture, staff, infrastructure, scholarships, and educational materials. Organized and coordinated conferences, workshops, and seminars to build college’s reputation. Generated marketing materials to promote college locally and internationally.

Management

Managed all administrative aspects of college including registrar, finance, admissions, student affairs, public relations, facilities management, continuing education, and security. Recruited and supervised 60 administrative personnel.

Fundraising

Accrued \$2M in funding from non-government organizations, private voluntary organizations, the European Union, USAID, and various consulates and embassies. Negotiated memorandums of understanding with several United States higher educational institutions to facilitate the exchange of students, staff, educational materials, and text books.

CREDENTIALS

Degrees

Master of Business Administration Wichita State University	1990
Bachelor of Science in Electrical Engineering, summa cum laude Wichita State University	1988

Affiliations

Wichita Area Manufacturing Association, former president
Wichita Area Chamber of Commerce, member

TECHNICAL SKILLS

Microsoft Windows, DOS, Excel, Access, and Outlook Express. SYMIX, CMES (quality software), and REDARS (Boeing technical documentation software)