

Jeff Banneker, Senior Manager

Contact Info:

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Education:

→ Wichita State U., MBA

Graduated 1990, attended 1988-90

→ Wichita State U., BSSE

Graduated 1988, attended 1984-1988

} Summa Cum Laude



Experience:

#1

1990-91

College of Science + Tech., Khan Yunis, Israel (1990-1995)
Recruited through a job fair hosted by the School for Entrepreneurship at WSU. Hired as Director of Planning + Development to plan and develop the new college including buildings, infrastructure, scholarships, equipment, furniture, staff, and educational aids/materials. Wrote feasibility studies and researched/raised \$2,000,000 in funding. Got these funds from non-gov orgs, private voluntary orgs, European Union, USAMD, + various consulates and embassies. Developed aids and marketing materials for the promotion of the college locally as well as internationally.

1991-95

After college opened, served as VP/Admin. of new college. Responsible for all admin. aspects of the college including Registrar, Finance, Admissions, Student Affairs, PR, Facilities Mgt., Continuing Education, Security, and Recruitment/Supervision of 60 admin personnel. Neg'd memorandums of understanding between the college and several higher educational institutions in the United

Resume Notes cont'd

States to facilitate the exchange of students, staff, educational materials, books, etc. Got approval for the college from the Council for Higher Education. Planned, organized, and executed conferences, workshops + seminars to "sell" the college and build its image/reputation.

(#2) D-J Engineering, Inc., Wichita KA (1995-Present)
1995-96 Recruited by two "College buddies" to be Quality Assurance Mgr. Also served as Material Mgr, Shipping-Receiving Supervisor
1996-98 and Compliance Officer. Promoted to VP Operations and later to COO - 1998-Present

Managed manufacturing, quality assurance, purchasing, warehouse, Safety + gov't compliance, shipping-receiving, outsourcing, and staff recruiting. Planned and formed D-J Aerospace, a subsidiary machine shop in the Philippines where labor is cheaper! Set up D-J Extruding in Conway Springs, KA to make and process raw materials. These two operations raised annual sales from \$6,000,000 to \$200,000,000. Grew Wichita facility 3fold to 160,000 sq. feet and personnel from 35 employees to 90 plus 60 located at the 2 subsidiaries. Wrote employee Safety manual; and formed a new formal Safety Program which reduced accidents almost 100%. Developed alliances w/ vendor outsourced processors, and major customers to develop profitability and save money. Wrote and received state funding grants to provide \$48,000 in employee training. Applied for and got gov. tax exemption of \$190,000 for procurement of capital equipment. Implemented continuous improvement measures - lean manufacturing, JIT, TQM, cycle time reduction, SPC, etc.

Consolidated department, reducing overhead costs by 50% and developed daily performance reporting techniques which intimidated and/or motivated staff. Increased prod. 25%!

Resume Notes cont'd

Reduced material costs and waste through analysis of exact requirements and more accurate estimates of materials size/amounts needed. (For example, for a 4" metal part, company was purchasing pieces of metal that were 8". Changed purchase to 4.5" per piece. This netted savings of \$100,000 per year on 6 parts.)

Created and implemented a quality assurance system per standards approved by major commercial + defense aerospace industry companies such as Boeing, Lockheed Martin, Northrup, Grumman, Vought, Cessna, Learjet, Raytheon, Bell Helicopter, Bombstream, and more. This included basic + advanced quality systems along w/ digital data approval.

Community Involvement:

Member, Wichita Area Chamber of Commerce
United Presbyterian Church, Deacon, usher, Lector, Choir
Member, Junior Achievement
Past President, Wichita Area Manufacturing Assoc.
Member, Parent's Club - UPC Independent School.

Computers:

MS Windows, DOS, Excel, Access + Outlook Express,
CMES (quality software), REDARS (Boeing technical docs),
and SYMIX.

PERSONAL:

36 years old, married, one son (1 year-old)
Willing to relocate within the US.